

# Wingra Stone Co. saves time and money while expanding operations to two new quarries with SMSTurbo.

## **SITUATION**

Wingra Stone Co. had been using an entirely manual process for weigh-ins and ticketing at their headquarters and remote quarry.

Staff was employed at each location to process weigh-ins and handwrite tickets. Each day, Amber Bakken, the dispatch supervisor at Wingra, would review each ticket, add up the tonnage, factor in the price, and separate tickets by their respective contractors and jobs. She estimates this took roughly 8 hours per week. She would then send the tickets to accounting for final processing.



Wingra wanted to open two new remote quarries, but were hesitant to open while relying on staff to man the scales, which have high turnover and are notoriously difficult posts to fill. They needed a solution that allowed Wingra to open their new locations without staffing issues, while helping to make their existing locations more efficient.

#### **SOLUTION**

Wingra Stone Co integrated SMSTurbo.

With SMSTurbo, drivers have a card that they scan to automatically enter all of their information when they weigh-in and out of Wingra's quarries. All of the information automatically loads into their billing system (Foundation), which completely eliminates the manual work Amber had to perform previously. It also makes the process more efficient and reliable for the accounting team.

Wingra has also opened their two new quarries without the need for manual scale operators. "We have been a lot busier since we expanded. With SMSTurbo, our gate system, and cameras, the owner feels more comfortable using these quarries that we weren't using previously," Amber said.

# **PRIMARY VALUE**

**INDUSTRY** 

**SOLUTION** 

SMSTurbo

Construction

Saved Time & Money

Unattended Ticketing

Unattended Kiosks

### **RESULTS**

- Time Saver Cuts out 8 hours per week of manual work sorting tickets
- Foundation Integration Integrates seamlessly with Wingra's accounting software, transferring ticket data directly into their system
- Cost Savings "We save about \$15,000 per year due to the fact we do not have to provide scale operators," said Amber.
- SMSTurbo Web-Based Reporting Wingra customers can log in and track their own ticket and billing data.

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Having SMSTurbo has been great for our remote locations. We can send a lot more trucks through now, we save on not having scale operators, and the owner feels a lot more comfortable.